

**Our specialty.
Solutions engineered, complexities simplified,
technologies integrated, and the simple kept simple & easy!**

We excel at helping larger organizations and businesses with complex needs. And we offer all the services needed to keep payroll and human resource activities simple for small and mid-size businesses.

If you have responsibility for finance, payroll, or human resources in any industry with complex needs, you owe it to yourself to explore what payroll services powered by Primepoint can offer you.

If you have a smaller business and want to simplify your payroll processing, talk with us. We are very good at keeping things simple and easy by combining 21st century technology with our unique approach to customer service.

**Our different attitude towards customer service
will make a difference to you.**

Every customer expects good service, and of course we meet that expectation. But we take a different approach. Once you meet with us, you'll quickly see that we start by understanding the needs and challenges that you have with regards to controlling employee time, managing payroll processing, and managing human resource information. We then partner with you to engineer solutions that will make your administrative processes more efficient and save your company money. To us at Primepoint, engineering solutions for our customers is an important component of customer service, just as important as quickly responding to various requests and questions.

We also have a different attitude towards the traditional aspects of customer service. For example, after your account has gone through the setup process, you will be assigned to one of our three person payroll processing teams. You will be given the names of those on your team so you'll always have someone specific to contact. Our staff turnover is very low, so you will get to know your team members and they will get to know you, your company, and the details of your account.



**You can take advantage of what we have to offer
and save money too.**

You have many opportunities to save money by transitioning to services powered by Primepoint. Our fees are generally lower than our competitors. If you're interested in finding out how much your company can save, ask us for a side-by-side cost analysis of your current fees vs. the fees for the same services powered by Primepoint.

You'll also find that there is soft cost savings when you use services powered by Primepoint. Soft cost savings will result from a more efficient process of time collection, payroll processing, and human resource management. In addition, you'll discover that services powered by Primepoint provide you with a set of tools that will help you better manage your overall employee payroll and payroll-related expenses.



No Matter Whom You Pay...

Discover
Something
Different.



**Center For Non-profit Members Receive
a 10% Discount on Payroll Processing Fees!**

Ask us for a Free payroll processing cost analysis. Our standard fees are generally less than those of our competitors, and as a Center member you'll get an additional 10% off payroll processing fees along with free use of our Business Direct Access real-time web-based interface for payroll processing.

**Plus Receive One HRMS Module Free With the Purchase
of the Base System. Up-to a \$1,200 Annual Savings!**



"Primepoint takes a different approach based on providing 21st century technology that offers advanced solutions and seamless integration for improved overall financial performance of any organization."

Alex Bothwell, CEO



21ST CENTURY TECHNOLOGY.

ADVANCED SOLUTIONS.

SEAMLESS INTEGRATION.

Here's why 21st century technology matters to you.

You will never need to update payroll software on your internal computers or networks because our systems are built using a SaaS model, which means we maintain the software and you access it through the Internet.

You can give your employees access to their individual payroll information via our EmployeeXperience™ web interface.

You will be able to process payroll from any computer with Internet access.

You will never be locked out of the payroll processing system because you "transmitted" payroll.

You will see a preview of your payroll almost immediately after you click the button to calculate payroll, eliminating the need to wait for hours to preview your payroll.

You can have as many pay rates as you would like with our systems.

You can assign multiple pay rates to one employee.

Your employees will better understand their paycheck because you will be able to clearly label an unlimited number of earning types, pay rates, and deductions.

You can offer your employees direct deposit.

You can "Go-Green" by choosing our paperless option and eliminate delivery of all checks and reports.

You can process payroll using our web-based interfaces or you can fax in payroll data. Plus, you can switch between methods, choosing the method that's going to work best for you each pay period.

SaaS Technology Options.

- Large business
Designed to streamline complex needs
- Small business
Designed to offer fast and easy services
- Human resource management system (HRMS)
Enterprise level technology
12 modules
- Time and attendance software/hardware
Standard & enterprise level technology

Call: 1-800-600-5257

Advanced solutions will help you in many ways.

You will review your needs with us during the set up process and we will customize our systems to fit your situation. You'll find that our payroll processing systems will perform functions and provide data that you currently spend a lot of time and effort to compile using manual processes and/or various software tools.

You can make your process of allocating payroll more precise and useful to your business. Our system offers an unlimited number of allocation levels, which will enable you to allocate payroll by departments, locations, jobs, grants, customers, cost centers, etc.!

You can provide us with your company's paid time off rules and we'll customize the system to automatically accrue each employee's time based on those rules and their time worked. If you choose to, you can have the paid time off earned, taken, and remaining print on the employee's check stub and appear in their personal online portal.

You will be able to configure our system to produce real-time total compensation statements for each employee. The statements can include all the benefits and perks they enjoy. This information can also appear in their personal online portal.

You can schedule and track events associated with each employee. You can customize the categorization and naming of the events to be managed. You can create queries and run reports on the status of all events and employees.

You can customize fields enabling you to track information unique to your organization.

You can link documents to an individual employee's record.

You can store, track and report on information related to applicants and other non-employees.

You can choose from a multitude of standard and/or interactive reports, or you can build custom reports.

HRMS Modules.

- | | |
|-----------------------------------|---------------------|
| Base System | Employee HR Profile |
| Custom Database Fields | Role Based Security |
| PTO Accrual Management | Report Builder |
| Document Integration | Event Management |
| OSHA Tracking & Reporting | VETS-100 Reporting |
| Applicant/Non-employee Management | Benefit Statements |

www.eprimepoint.com
www.gogreenpayroll.com

Seamless integration will streamline the process and make your job easier.

You can have one integrated system that collects, tracks, and manages employee time; with a few mouse clicks, that system will transfer its data to the payroll processing system. The payroll system is fully integrated with our human resource management system.

You will enter an employee into the base system and that information will automatically populate in all systems.

You can keep track of applicants and change an applicant to an active employee throughout the system with one click.

You can receive a G/L export file that will integrate with your accounting system and streamline your G/L entry process.

You can save time with 401(k) plan integration available with many plan administrators.

Services.

- Multi-state, full tax filing and remittance
- Employee direct deposit
- EmployeeXperience™ online access to payroll information
- Signed & sealed checks
- W2 & 1099 preparation
- Departmental reports
- General ledger reports
- Custom payroll worksheets
- Time & attendance tracking
- Time & attendance electronic exports
- Accrued paid-time-off tracking
- Accrued paid-time-off reporting
- QuickBooks integration
- Custom G/L integration
- Pay-as-you-go workers' compensation processing
- Go-green paperless payroll
- Labor law compliance
- Human resource consulting

These are only the highlights of our services and technology benefits. Ask your salesperson for complete details and a technology demonstration.